

Confidential Personal Planning Questionnaire

Prepared for:

Table of Contents

| Personal Information | 2 |
|----------------------------------|---|
| Children | 2 |
| Residence Information | 2 |
| Trusted Contact Information | 2 |
| Professional Advisor Information | 2 |
| Employment/Income Information | 3 |
| Financial Information | 3 |
| Insurance Information | 3 |
| Planning Priorities | 4 |
| Important Information | 4 |
| | |

Provided by:

Personal Information

| Client | | Spouse | | |
|-----------------|---------------|---------------|--|--|
| Name: | | | | |
| Date of Birth: | // | // | | |
| E-Mail Address: | | | | |
| Height/Weight: | ftinches/lbs. | ftinches/lbs. | | |
| Tobacco Use?: | Yes No | Yes No | | |
| Hazardous | Yes No | Yes No | | |
| Occupation?: | | | | |

Children

| | Child 1 | Child 2 | Child 3 | Child 4 |
|----------------|---------|---------|---------|---------|
| Name: | | | | |
| Date of Birth: | // | // | // | // |

Residence information

| Street Address | 5: |
|------------------|-------------------------------------|
| City, State, Zip | D: |
| Home Phone N | lo: Cell Phone No: |
| Own? | Mortgage Payment: Mortgage Balance: |
| Rent? | Monthly Rent: |

Trusted Contact Information

A **trusted contact** who you designate can be a friend, relative...anyone you trust. Designating someone as your trusted contact does **not** give that person authority to access or control your account. Instead, it gives your financial advisor someone to contact in the event of possible financial exploitation or suspected health issues.

| Trusted Contact Name: | |
|-----------------------|---------|
| Relationship: | |
| Phone: | E-Mail: |

Professional Advisor Information

| Client's Will: | Date | Туре | |
|--------------------|------|------|------------|
| Spouse's Will: | Date | Туре | |
| Attorney's Name: | | | Phone No.: |
| Accountant's Name: | | | Phone No.: |

Employment/Income Information

| | Client | Spouse |
|-----------------------------|--------|--------|
| Occupation: | | |
| Employer: | | |
| Business Street Address: | | |
| City, State, Zip: | | |
| Phone Number: | | |
| Fax Number: | | |
| E-Mail Address: | | |
| Annual Income: | | |
| Other Income: | | |

Financial Information

| Assets | Liabilities |
|-------------------------------------|-------------------|
| Savings | Installment Loans |
| Investments | Mortgage(s) |
| IRA(s) | Charge Accounts |
| Real Estate | Credit Cards |
| Business Interests | Personal Notes |
| Personal Property | Business Debt |
| Other | Other |
| Total Assets | Total Liabilities |
| Current Monthly Systematic Savings: | |

Insurance Information

| Life Insura | ince | | | | | |
|----------------|------------------|------------------|----------------|------------------|-------------------|-------------------|
| Insured | Company | Policy Number | Policy Date | Face Amount | Annual Premium | Bene- ficiary |
| | | | | | | |
| Long-Term | Care Insura | nce | | | | |
| Insured | Company | Policy Number | Policy Date | Daily Benefit | Benefit Period | Annual Premium |
| Other Insu | rance | | | | | |
| Monthly Dis | ability Benefit: | | Client | | Spouse | |
| Critical Illne | ss Insurance E | Benefit: | Client | | Spouse | |
| Health Insu | rance: | | Client | | Spouse | |
| P&C Expirat | ion Dates: | Auto | Home | eowners | Othe | r |

Planning Priorities

| | High | Medium | Low | None |
|------------------------------------|---------------|----------------|-----------|------|
| Protecting Family's Lifestyle | | | | |
| Protecting Income | | | | |
| Providing Education Funds | | | | |
| Implementing Savings Plan | | | | |
| Planning for Retirement | | | | |
| Minimizing Estate Shrinkage | | | | |
| Planning for Business Continuation | | | | |
| Other: | | | | |
| How much do you feel comfortable s | setting aside | e on a monthly | y basis?: | |

Important Information

This fact finder serves to help identify your financial needs and priorities and may be used in developing proposed solutions consistent with your needs and objectives. In completing this fact finder, you are entrusting our organization with certain personal and confidential financial data. We recognize that our relationship with you is based on trust and we hold ourselves to the highest standards in the safekeeping and use of your confidential information.

The information, general principles and conclusions presented in this report are subject to local, state and federal laws and regulations, court cases and any revisions of same. While every care has been taken in the preparation of this report, V SA, L.P. is not engaged in providing legal, accounting, financial or other professional services. This report should not be used as a substitute for the professional advice of an attorney, accountant, or other qualified professional.

© VSA, LP All rights reserved (VSA ff-01 ed. 06-22)